Corning Data

# Why Choose Corning Data to Help with Your Business Transformation

A candid guide for stakeholders weighing an ERP upgrade, migration, or implementation and deciding who should be in the room when you make that call.

**+70%**
**Of ERP Projects**
Fail to fully meet their original business case goals.

**25%** **Failing Catastrophically**

## The Stakes are Real.

Industry research consistently shows **more than 70% of ERP projects fail** to fully meet their original business case goals, with **as many as 25% failing catastrophically** (Gartner). Budgets and timelines also commonly extend well past original estimates, with cost overruns a persistent pattern across the industry (Gartner).

A smoother outcome isn't predicted by the software you choose but by which guide you follow in the decisions that come before, during, and after go-live.

## Why Sales Teams and ERP Buyers Choose Corning Data

### 1 Independent Advice Before You Commit:

Before you sign with a partner or approve a scope, our ERP Advisory Panel provides direct access to senior architects and strategists ready with unbiased opinions.

These fresh perspectives aren't about sales. They're about securing clarity before making the right move. Even if that move is to wait.

### 2 Decades of Senior-Level Experience:

Our consultants average more than 21 years of hands-on ERP experience.

You'll work with solution architects and former client-side operators, not with a rotating bench of junior staff learning on the go.

### 3 A Track Record You Can Verify:

Since our founding in 1980, we've served 1,327 successful ERP projects and counting.

Throughout, our case studies show real, named outcomes, not vague promises.

### 4 Built for Regulated, Complex Environments:

Our consulting team is entirely US-based, with deep experience in ITAR-bound and regulated industries.

For manufacturers who can't afford to have a partner learn compliance on the fly, that depth of understanding makes all the difference.

## By the Numbers

**40+**
**Years in ERP transformation**

**1,327**
**ERP Projects Completed**

**21+**
**Years of Average Consultant Experience**

## What Our Customers Say

"With our organization bound by ITAR compliance, the fact that Corning Data's consulting team is all US-based and experienced in regulated industries made choosing them a no-brainer."
**Information Technology Director, Aerospace & Defense Manufacturer**

"Having experienced [voices] guiding us allowed our team to focus on what matters most: running our business."
**ERP Automation Analyst, Confectionery Brand Customer**

## Proof, Not Promises

### AeroSafe Global

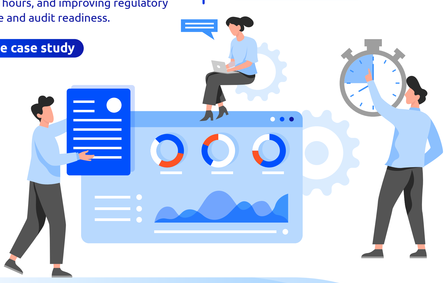
Corning Data replaced manual tracking with a scalable ERP solution for AeroSafe Global's pharmaceutical cold-chain logistics operation, delivering real-time visibility across serialized assets, cutting reverse logistics turnaround time by 48 hours, and improving regulatory compliance and audit readiness.

Read the case study

### Brainerd Chemical

A full ERP implementation supporting complex chemical distribution and inventory operations.

Read the case study



## Committing to an upgrade, replacement, or new partner? Talk to our team.

Before you spend a dollar on the wrong path, enjoy structured, no-pressure access to senior ERP architects and strategists, each ready to evaluate options and reduce risk.

Schedule an ERP Advisory Session

View All Case Studies

corningdata.com

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